



Table of contents

Background and purpose of the guide	ర
1 STEP 1 – Preparing your registration	4
Eligibility criteria	4
Host entrepreneur definition	4
SME definition	
Minimum quality standards	4
The motivations and expectations should be clearly expressed	4
Brief curriculum vitae	5
Ability to work in a foreign language	5
STEP 2 – Register!	
Welcome page of the application form for host entrepreneurs	6
Your Profile	7
Motivations	8
Languages	9
Business sector	. 11
Geographical preferences	. 12
Duration and period of the exchange period	
Duration and period of the exchange period	
Selection of an intermediate organization and submission	
STEP 3 – Confirm your registration	
STEP 4 – Advice and assistance	. 18
How to update your application?	
How to change your login & password?	
How to recover a new password?	. 23



Background and purpose of the guide

The Erasmus for Young Entrepreneurs is a new programme initiated by the European Union in 2009. Its overall objective is to ensure the transfer of knowledge and experience between European entrepreneurs to increase the number of successful start-ups and enhance cross border trade in Europe.

To participate in the programme, you should apply online via the website <u>www.erasmus-entrepreneurs.eu</u> and complete the registration form which is at this stage only available in English.

This guide has been especially developed to provide you with direction on the type and level of detail of information that should be submitted to ensure a high level of quality of applications and consequently more chances to be accepted in the programme.

Please note that once accepted, your profile will <u>not</u> be public but will be stored in an online database to allow other accepted new entrepreneurs and intermediate organisations officially appointed by the European Commission and responsible for placements to access your datas and start matchmakings.

If you do not want to be contacted by the new entrepreneurs and intermediate organisations acting on behalf of the new entrepreneurs registered with them, there is an option at the end of the registration form which allows you to choose the degree of visibility of your profile in the online catalogue.



1 STEP 1 – Preparing your registration

It is important to make sure that you fulfil the eligible criteria and the minimum quality standards set by the programme. Make also sure that you prepared the necessary compulsory information (i.e. brief CV, motivations...) to validate your application.

Eligibility criteria

Host entrepreneur definition

Host entrepreneurs are successful and experienced entrepreneurs (ideally owners of a micro or small enterprise) or persons directly involved in entrepreneurship at SME board level, applying the EU definition of micro, small or medium-sized enterprise1. Host entrepreneurs want to share their entrepreneurial experience and to benefit from the concrete contribution which an NE from another country will make to their business. Host entrepreneurs must be committed to work with the NE towards developing his/her entrepreneurial skills and know-how.

There is no minimum or maximum age to observe to participate in the programme.

SME definition

The European Commission Communication defines SMEs as follow: "An enterprise is any entity engaged in an economic activity, irrespective of its legal form". "Enterprises qualify as micro, small and medium-sized enterprises (SMEs) if they fulfil the criteria laid down in the Recommendation which are summarized in the table below. In addition to the staff headcount ceiling, an enterprise qualifies as an SME if it meets either the turnover ceiling or the balance sheet ceiling, but not necessarily both.

Enterprise category	Head count	Turnover	or	Balance sheet total
medium-sized	< 250	≤€ 50 million		≤ € 43 million
small	< 50	≤€ 10 million		≤ € 10 million
micro	< 10	≤€2 million		≤ € 2 million

Minimum quality standards

The motivations and expectations should be clearly expressed

You should explain why you are interested in participating in the Erasmus for Young Entrepreneurs programme and what you can offer to a new entrepreneur.

You should also describe concise manner the activities that they would expect from the NE and indicate if any specific skills, including language skills, are required from the NE to perform a particular task – giving the latter the opportunity to decide whether to explore a relationship further.



Brief curriculum vitae

A summary CV specifying your entrepreneurial experience and information about your current business is sufficient. The CV should contain at least a description of the product/service offered, years in the active business as well as a description of the previous experience as entrepreneur.

Ability to work in a foreign language

The communication between the new and the host entrepreneur is crucial for a successful exchange.

Given that no language training is provided by the programme and that language skills are one of the main criterion for a suitable matching, it is important to ensure that you have good a command of the English language or master a second language, in addition to your mother tongue (i.e. no difficulty in understanding, speaking and writing in the language(s).

STEP 2 - Register!

The online registration form is available on the programme website www.erasmus-entrepreneurs.eu under the section "Apply now". The deadline for exchanges is September 2012. Taking into account that the recruitment, matchmaking and the organisation of the exchange process can take up to 3-4 months, you are invited to register well in advance to be able to undertake the placement.

Insert your email address and click on Register (or modify your registration).

Please note that the registration tool does not work with the Opera browser. Please apply with IE6, IE7, IE8 or Firefox on Windows machines. If you are using Windows 7, please use Firefox as it is temporarily not working with IE8.

* Email :					
It is not possible to use the same email address for different applications					
	Register (or modify your registration)				



Welcome page of the application form for host entrepreneurs

The first page of the application form explains the registration process.

Choose your status "Host entrepreneur" and click on "Next page"





Welcome to the registration form to participate in Erasmus for Young Entrepreneurs as a host entrepreneur!

The Information you will provide in this multi-page form will be transmitted to your chosen Intermediary Organisation (IO). To view a list of the IOs officially appointed for the programme, please click here). It is recommended to have all required Information at hand, as it is not possible to store half completed questionaires.

Your chosen IO will normally contact you within 2 weeks after you have completed and confirmed your submission.

Once your application has been processed and accepted by your IO, the information you provided will be entered into the on-line catalog of approved candidates. The catalog is only accessible to all IOs, the accepted Host Entrepreneurs (HEs) and the accepted New Entrepreneurs (NEs), except where indicated otherwise.

* Do you want to register as a NEW or a HOST entrepreneur?

Someone who is firmly planning to set up his or her own business or has already started a business within the last three years is considered a new entrepreneur. Experienced entrepreneur should own or manage an SME in the EU. For more information, <u>click here</u>.

New entrepreneur Host entrepreneur

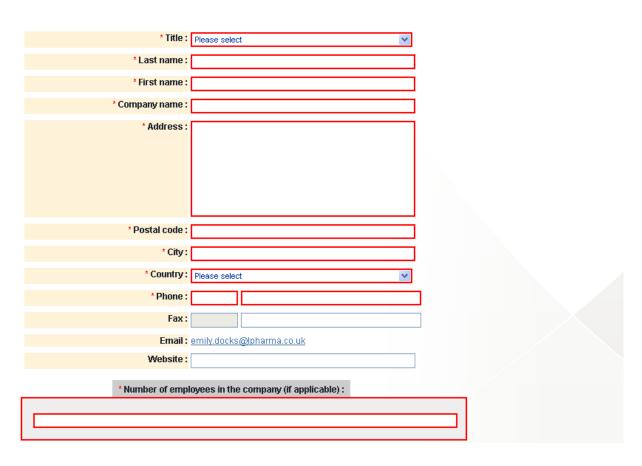


Your Profile

This section is about your personal data. Please indicate your contact details and the number of employees in your business then press "next" (the fields with an *are mandatory).









Motivations

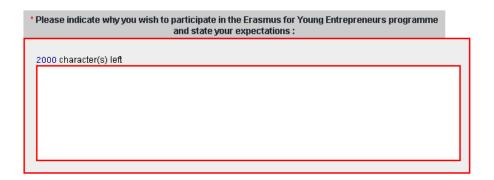
Please indicate here (in up to 2000 characters) why you whish to participate in the programme. Be as concise and concrete as possible as it is an important criterion for your participation.

You should demonstrate that:

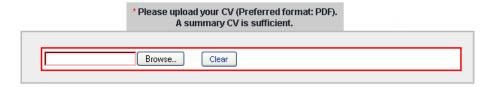
- You have sufficient experience in running a business;
- You are engaged in an activity that will give the New Entrepreneur the relevant learning opportunities;
- You wish to share your entrepreneurial experience and act as a mentor by specifying how you will
 work with the New Entrepreneur towards developing his/her entrepreneurial skills and know-how.



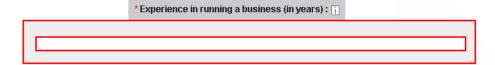




Upload here a summary of your Curriculum Vitae

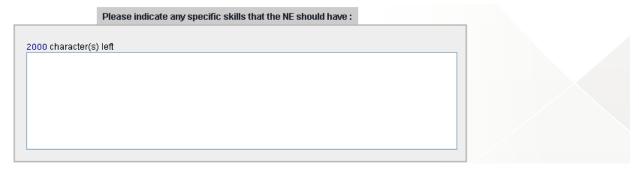


Describe here your entreprenurial experience



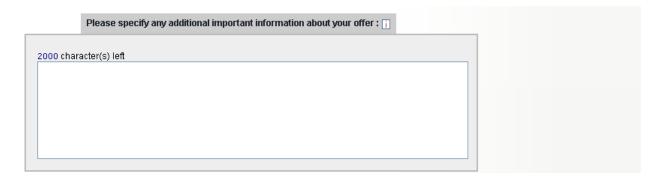


Specify the profile that your business partner should have



Please do not underestimate this section as a successful business partnership is also about interpersonal exchanges.

Add any additional important information that could make your offer more attractive concerning, for instance, the accommodation, the contribution to some costs or the payment of a salary, should be mentioned in this last text box.



Languages

The spoken language is one of the main criteria when seeking a suitable business partner. You must be able to communicate properly with your new entrepreneur and have significant exchanges.

You should therefore be comfortable working in the foreign languages you have selected in your applications in addition to your mother tongue (i.e. no difficulty in understanding, speaking and writing the language(s).

Select your mother tongue





Select the other languages that you have no difficulties in understanding, speaking and writing

Please specify other languages in which you are comfortable working : $\boxed{\ }$		
☐ Bulgarian ☐ Czech ☐ Danish ☐ German ☐ English ☐ Greek ☐ Spanish ☐ Estonian	Finnish French Hungarian Italian Lithuanian Latvian Maltese Dutch	☐ Polish ☐ Portuguese ☐ Romanian ☐ Slovak ☐ Slovenian ☐ Swedish
	Previous page N	ext page

Indicate the specific languages that the new entrepreneur should speak if the proposed work or project requires some specific languages skills (e.g. foreign market research).





Business sector

The business sector is another important criterion for finding a suitable business partner. Specify the main business sector of your current activity.





Please specify the main business sector of your current activity : [O Advertising, promotion, printing, media and O Furniture, domestic appliances and related products and services O Agricultural, forestry, horticultural, aquacultural cleaning products O Health, beauty and social services and apicultural products and services O Hotel, restaurant, tourism, travel services O Architectural, construction, engineering and inspection services Industrial machinery production, Automotive industry installation, repair and maintenance O Chemical products IT, office and communication equipment, OClothing, footwear, leather and textile, luggage services and supplies C Legal, fiscal and other consultancy services articles and accessories O Medical equipments, pharmaceuticals and O Community, social and personal services personal care products Oconstruction sector and real estate O Mining, machinery for mining, basic metals O Crafts, art materials and accessories O Distribution and Retail sector and related products Education and training services Electrical machinery, apparatus, equipment and Music, theater, events and related cultural and entertainment services Organic/Bio/Eco products & services consumables; lighting O Energy, fuel, electricity and other sources of Research and development equipment & services O Financial and insurance services Security, fire-fighting, police and defence equipment O Food, beverages, tobacco and related products Transport and Logistics services OWater distribution, Sewage, refuse, cleaning and environmental services

Choose up to four other business sectors

Advertising, promotion, printing, media and Furniture, domestic appliances and related products and services Agricultural, forestry, horticultural, aquacultural cleaning products Health, beauty and social services and apicultural products and services Architectural, construction, engineering and 🔲 Hotel, restaurant, tourism, travel services and wellness inspection services Industrial machinery production, Automotive industry installation, repair and maintenance Chemical products IT, office and communication equipment, Clothing, footwear, leather and textile, luggage services and supplies Legal, fiscal and other consultancy services articles and accessories Medical equipments, pharmaceuticals and Community, social and personal services personal care products Mining, machinery for mining, basic metals Construction sector and real estate Crafts, art materials and accessories and related products Distribution and Retail sector Education and training services Music, theater, events and related cultural and entertainment services Electrical machinery, apparatus, equipment and 🔲 Organic/Bio/Eco products & services consumables; lighting Research and development equipment & Energy, fuel, electricity and other sources of services Financial and insurance services Security, fire-fighting, police and defence Food, beverages, tobacco and related products equipment Transport and Logistics services Water distribution, Sewage, refuse, cleaning and environmental services



Geographical preferences

In this section, you should indicate your preferred countries of origin for the New Entrepreneur.

Make a primary choice



Select up to **four** other possible countries for the exchange





Duration and period of the exchange period

In this section, you should mention the maximum number of months you can host a New Entrepreneur and the periods where you are available for the exchange. This information is of utmost importance in the search for a suitable New Entrepreneur.

Specify your preferred duration

The exchange should last between one month and six months and needs to be completed within an overall time span of twelve months. Within this time span, the stay may be divided into a number of shorter time slots (minimum: one week per slot).

	* Please specify your preferred length of the exchange (in months) : $\underline{\hspace{0.1in}}$
O 1 C 2 O 3 O 4 O 5 O 6	

Specify your preferred periods for the exchange. The more flexible you are, the greater the possibilities of forging suitable relationships you have.

* Please specify the April 2009 May 2009 June 2009	months in which you will be availal [Select all] [Reset] September 2009 October 2009 November 2009	February 2010 March 2010 April 2010
July 2009 August 2009	☐ December 2009 ☐ January 2010	☐ May 2010 ☐ June 2010
	Previous page Next page	



Selection of an intermediate organization and submission

More than 150 intermediate organizations have been officially appointed by the European Commission to establish contacts between new and host entrepreneurs. The selected intermediate organization should be active in your country of "permanent residence" defined by the programme as:

- The place where the company of the entrepreneur is registered (if the entrepreneur has a registered company);
- In case of a company with several establishments in different EU Member States, the entrepreneur should choose the country where he/she has his permanent residence for tax purposes;
- The place where the entrepreneur has spent 6 months or more in the course of the last 12 months, if the entrepreneur does not have a registered company.

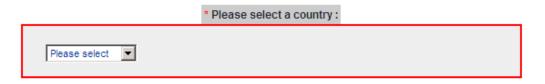
If you live in a country without any active intermediate organisation (Cyprus, Estonia, Ireland), you may choose another one close to your country.

This rule also applies to NON-EU new entrepreneurs provided that your business has been already created (for less than three years) or that you intend to start your own enterprise in one of the 27 EU Member States.

The chosen intermediate organization is responsible for recruiting; establishing contacts between you and your preferred host entrepreneur and for helping you prepare your exchange. It will act as guide and contact throughout the entire process.

The list of intermediate organizations is available on the programme website <u>www.erasmusentrepreneurs.eu</u> under the section "Your local contact point".

Choose your country (i.e. normally the country where you live).

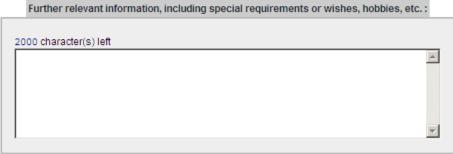


Choose your intermediary organisation.



Add here any relevant information about yourself (personality, hobbies,...)





The question below will help us to promote the programme in the best possible way.



Click on "submit" to finalise your registration.

Please note that you still have the possibility to go back to a previous step before you submit your application.



STEP 3 – Confirm your registration

Once you have submitted your application, you will receive an automatic email from the Erasmus for Young Entrepreneurs Support Office with a link to confirm your registration. This action is compulsory to officially validate your request. If you do not confirm your application, it will be considered as invalid and thus, will not be processed.

Request to confirm your application for the Erasmus for Young Entrepreneurs programme

support@erasmus-entrepreneurs.eu
To: bertrand.ledoyen@syntech.fr

Dear Mr LEDOYEN.

We received your request to register for the Erasmus for Young Entrepreneurs programme.

To confirm your request, please click the following link:

https://webgate.ec.europa.eu/enterprise-portal/index.cfm? fuseaction=portAR_create_user.confirm&source=network&CFID=56533 &CFTOKEN=f94f90d1211a3895-1E3DCFC6-9E23-C54D-146145B3B6679C80&jsessionid=3902efd6ac0237f1ee50&randomize=0.937627606565

This confirmation process is mandatory in order to ensure that you are the author of the request. IF YOU DO NOT CONFIRM, YOUR APPLICATION WILL NOT BE PROCESSED!

Erasmus for Young Entrepreneurs Support Office c/o EUROCHAMBRES
Avenue des Arts, 19 A/D
B-1000 Brussels, Belgium
Tel: +32 (0)2 282 08 73 - Fax: +32 (0)2 280 01 91
e-mail: support@erasmus-entrepreneurs.eu

A second email containing your login and password will be sent to you upon confirmation of your application. This will be useful for you when updating need to update your business plan, CV or when refining your motivations or expectations.

Erasmus for Young Entrepreneurs: registration confirmation

support@erasmus-entrepreneurs.eu

To: bertrand.ledoyen@syntech.fr

Dear Mr LEDOYEN,

You have now completed your application for the Erasmus for Young Entrepreneurs programme.

You can at any time change your application details at http://www.erasmus-entrepreneurs.eu using the following login & password:

userid: bertrand.ledoyen@syntech.fr password: pwd_PkQpsY

Your application will now be processed by your Intermediary Organisation (IO) for validation.
Your IO will contact you in the coming days.

Erasmus for Young Entrepreneurs Support Office c/o EUROCHAMBRES Avenue des Arts, 19 A/D B-1000 Brussels, Belgium

Tel: +32 (0)2 282 08 73 - Fax: +32 (0)2 280 01 91 e-mail: support@erasmus-entrepreneurs.eu



Your intermediate organisation will now process your application within a delay of two weeks. If the responsible intermediate organization considers that your application is of quality and that it fulfils all the programme criteria necessary, you will be notified by email that you are successfully accepted in the programme.

Erasmus for Young Entrepreneurs: result of you application

support@erasmus-entrepreneurs.eu

To: bertrand.ledoyen@syntech.fr

Dear Mr LEDOYEN,

We are pleased to inform you that your application for the Erasmus for Young Entrepreneurs programme has been accepted.

Your Intermediary Organisation will contact you shortly to organise your Erasmus for Young Entrepreneurs exchange.

Meanwhile, you can already search in the online catalogue for a partner entrepreneur at https://webgate.ec.europa.eu/erasmusentrepreneurs/.

Your Erasmus for Young Entrepreneurs login & password will be required.

Erasmus for Young Entrepreneurs Support Office c/o EUROCHAMBRES Avenue des Arts, 19 A/D

Avenue des Arts, 19 A/D B-1000 Brussels, Belgium

Tel: +32 (0)2 282 08 73 - Fax: +32 (0)2 280 01 91 e-mail: support@erasmus-entrepreneurs.eu

Consequently, your profile will be available in the online catalogue grouping the accepted new and host entrepreneurs. Here you will already be able to search for a host entrepreneur either on your own or with the help of your intermediate organization.

An IT user's manual is available in the "Help" section of the online database to help using the tool.

If your intermediate organization considers that some key elements are still missing in your application, you will be automatically notified by email that your application has been put "On hold". Your intermediate organization will contact you separately either by phone or by email requesting the lacking information in your application (business plan etc...). You should provide this information within a delay of <u>6 weeks maximum</u>. If this information is not provided on time, your application will be rejected.

You may apply again later once you will be able to provide all information required by the programme.

Your application will be deleted if it contains irrelevant data, errors and/or has been submitted by mistake.



STEP 4 - Advice and assistance

Please contact your intermediary organisation for any further information you may have about the registration process.

For further general questions about the programme or technical problems, please contact:

Erasmus for Young Entrepreneurs Support Office c/o EUROCHAMBRES, Avenue des Arts, 19 A/D B-1000 Brussels, Belgium Tel: +32 (0)2 282 08 73 - Fax: +32 (0)2 230 00 38

e-mail: support@erasmus-entrepreneurs.eu

Contact person: Ms Ioana Florescu, Programme Coordinator



How to update your application?

- 1. Go to the webgate: https://webgate.ec.europa.eu/enterprise-portal/index.cfm?fuseaction=home.main
- 2. Insert you current login and password and click on "Login"



3. Click on "Applications"



4. Click on "My application data": This will display a copy of the multiple page application form, with options to edit the information that you submitted:



5. Click on the small icon on the left-side to open your application datas





6. Choose the section you want to update and click on "Edit" (i.e: intermediate organisation change)

Selection of IO and submission You must choose one of the IOs officially appointed to establish contacts between NEs and HEs. The IOs should be active in your country or region of origin, for HEs the IO has to be from the same country. The chosen IO will act as guide and contact throughout the process. For more information about the list of IOs involved in the programme, please click here). Please select your intermediate [Italy] IO043 Alintec S.c.a.r.l. organisation (IO): Please select a Italy country: Please select an IO: [Italy] IO043 Alintec S.c.a.r.l. Visibility of your data 1= all information generally available in the online catalog: How did you hear about the Intermediary Organisation programme?: Edit

7. Choose another IO in the list



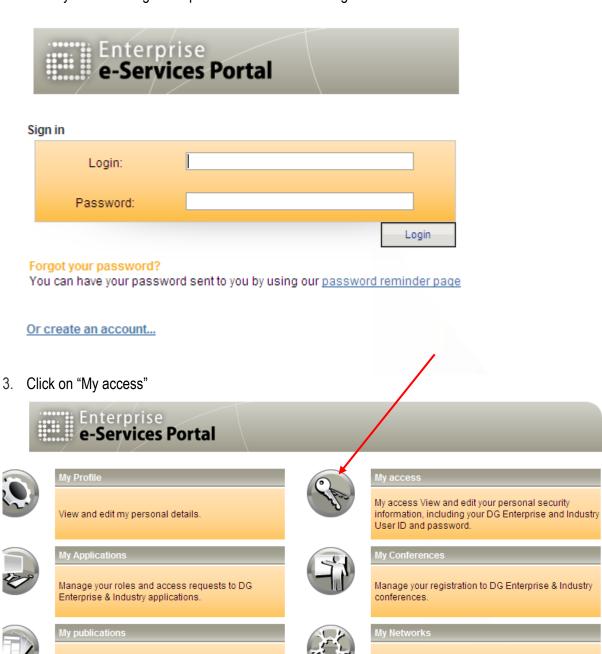
- 8. The information is updated
- 9. Click on «Submit»
- 10. Click on «Save»
- 11. The information is now saved. You can close your application.

Please note that once accepted you cannot amend your application anymore (the "EDIT" button will not appear). Therefore, you should contact your current intermediate organisation and comminute the new intermediate organisation contact details so that to amend your profile on your behalf.



How to change your login & password?

- 1. Go to the webgate: https://webgate.ec.europa.eu/enterprise-portal/index.cfm?fuseaction=home.main
- 2. Insert you current login and password and click on "Login"



Manage your subscriptions to DG Enterprise &

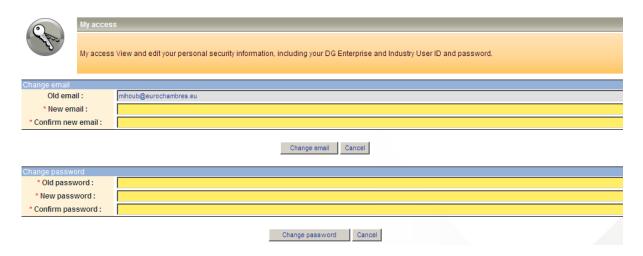
Industry publications.

Manage your registration to DG Enterprise & Industry

networks.



4. Insert and confirm the new email address then click on "Change email".

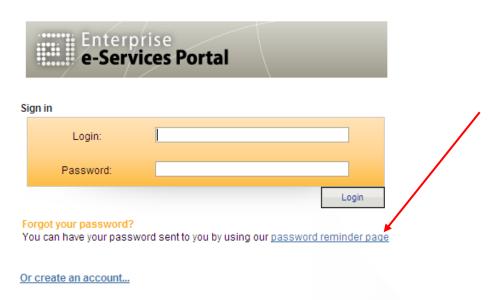


- 5. Insert the old password if you want to change it as well
- 6. Insert the new password and confirm it
- 7. Click on "Change password"
- 8. The confirmation of your new login and password will be sent out to your new email address



How to recover a new password?

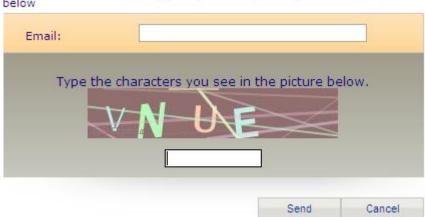
- 9. Go to the webgate: https://webgate.ec.europa.eu/enterprise-portal/index.cfm?fuseaction=home.main
- 10. Insert your current login and press the "Password reminder page" bottom



11. Type the characters you see in the picture and press "Send".



To receive a mail containing your password, enter your e-mail address below



12. The new password has been sent to your account





our password is sent to your current registered e-mail address

